

## What is Neeti?

The word "Neeti" is from Sanskrit and, together with its variants, means morality, justice, ethical behaviour and truth.

Neeti is a "go anywhere" fund of funds investing in both long only and long/short funds.

- Conservative approach focused on capital preservation and steady compounding.
- As Peter Bernstein said "Survival is the only road to riches"
- Proven methodology to identify high quality, value oriented underlying managers.
- We aim to be the trusted outsourced CIO for our investors.
   A substantial portion of the Investment Advisor's personal wealth is invested in Neeti. Our interests are completely aligned with yours.

#### Core Beliefs



#### **Simplicity**

Take a simple idea and take it very seriously — Charlie Munger



#### Humility

We don't know how to forecast markets

"I've been around for 40 years and I don't know how to forecast the market. We're going to hold our stocks even if the stocks go down 50%. [If it's] psychologically impossible for you to own stocks that fall 50%, don't own them."- Warren Buffett at Berkshire's 1987 meeting



Information Edge is rare and where we have it, we must use it to our advantage



## **Ergodicity**

Irreversible (negative) outcomes affect long-term performance



Seek disconfirming evidence



Cultivate the companionship of individuals better than you



Skin in the game



No compromise on quality

02

#### About the Investment Advisor

P.V. Ramanathan (Ram) is a Chartered Accountant who has been focused on analysing managers since 2005



#### Network

Ram attends three to five value conferences a year and is connected widely with the investing community globally. He has been investing personally with value managers since 2005 and a very large portion of his net worth is invested in the Neeti fund. He hosts ValuexME in Dubai annually in November every year - www.valuexme.com

## Fund manager selection

Ram uses a proven fund manager selection methodology – dynamic proprietary checklist, due diligence and regular reviews. He has direct access to most fund managers with whom Neeti invests. Many of these relationships have been built over a long time.

## Fund manager qualities

Ram's checklist focuses on qualitative factors in addition to quantitative factors. One such example is "fund manager's humility and constant need to learn."

## Why Should You Invest in Neeti?



Easy access to exceptional managers you won't find elsewhere - none of Neeti's underlying funds are on the whitelist of private banks.



Access to funds which have high minimums



Access to funds which are closed to new investors and access to special fee terms



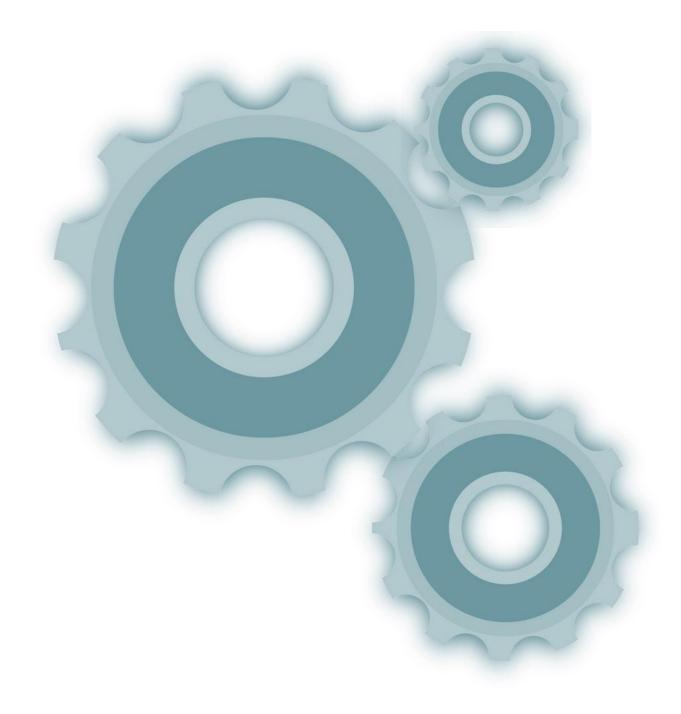
**Broad diversification** 



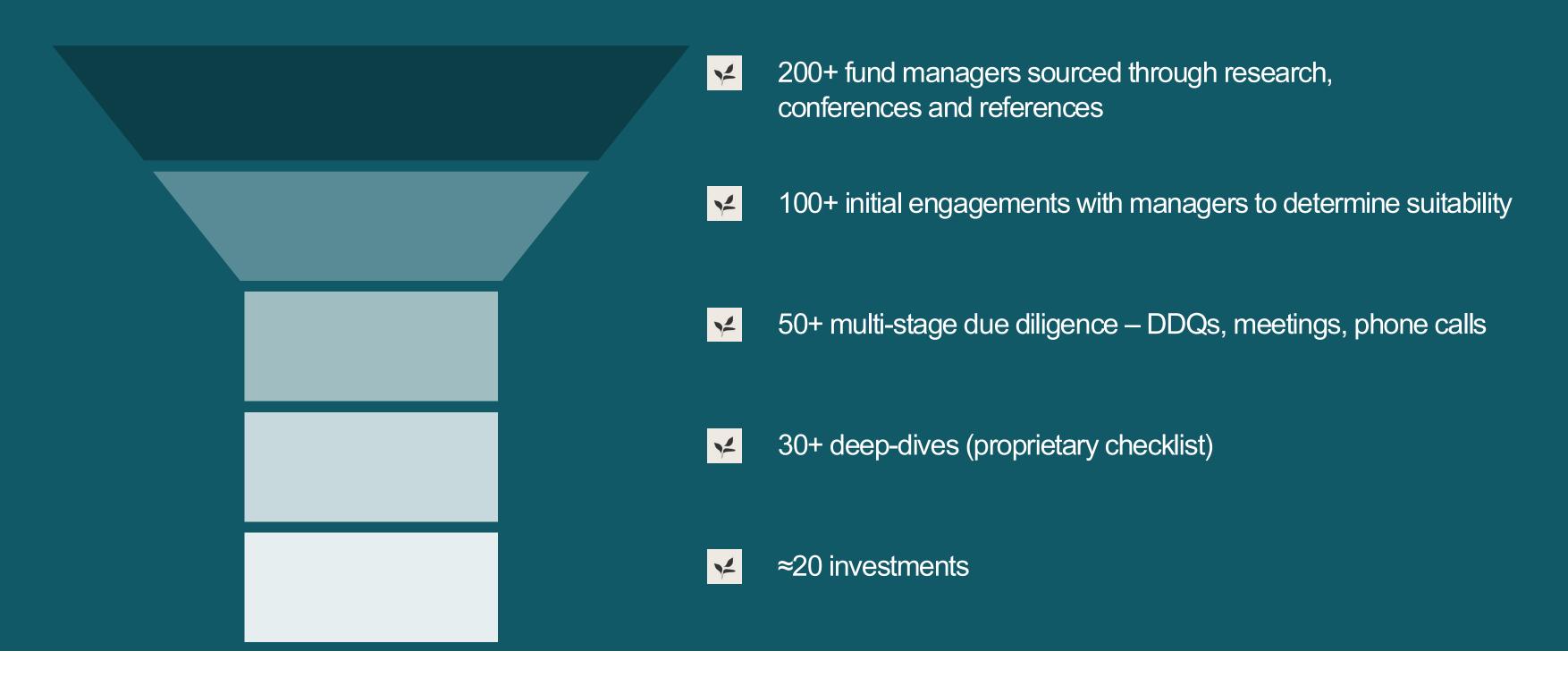
Flexibility to invest in small/medium sized funds – large funds have constrained opportunity sets



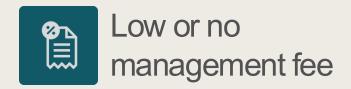
Complete alignment of interests – a substantial portion of Neeti's Investment Advisor's wealth is in Neeti. According to Morningstar, over half of the 7,700 mutual funds it analysed had zero personal investment from the investment manager

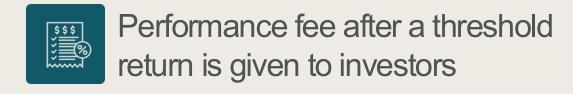


## How We Select Managers

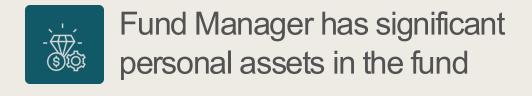


## Manager Selection Process - What We Look For

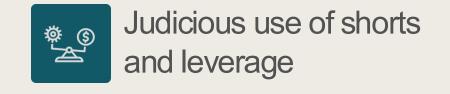












06

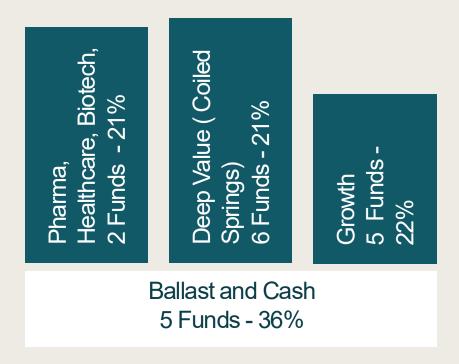


## Risk Management

We genuinely believe Simple beats Complex.

Remember, the two most important discoveries in medical history were penicillin and washing hands!

We start with three buckets which do not have strong co-relation with each other

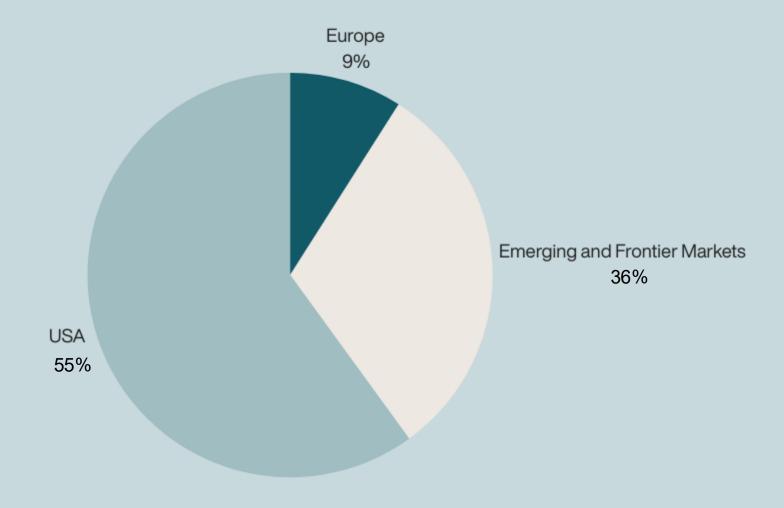


#### Total 18 Funds

The above buckets have low co-relation with one another. This results in muted downside risk in the long term.

## Geographical Allocation

The Geographical Allocation as at 30 June 2025 is:



# Why are We Overweight the Pharma/Healthcare/Biotech Sector

✓ Healthcare's significant global impact

Healthcare represents 10% of the global GDP and a substantial 17% of the US GDP.

Pharma industry dynamics

The aging pipeline and substantial cash reserves of major pharmaceutical companies are driving increased strategic partnerships and mergers and acquisitions. ✓ Vast market opportunities

Over 2,500 public healthcare companies worldwide, offering a wide investment universe.

Acquisition potential

The combined free cash flow of Big Pharma firms could acquire all small to mid-cap biotech companies at a 100% premium in just 2.1 years.

Current valuations:

Valuations in the healthcare sector are currently considered fair, with XBI trading in June 2025 at 50% below its All-Time High.

10



## General Description

Administrators
Inv. Managers
Inv. Advisors
Portfolio Manager
Auditors
Legal Advisors
Bankers

NAV
Fund Manager Updates
New Subscriptions
Min. Investment
ISIN
Management Fee
Performance
Fee

**Exit Fee** 

Apex Fund Services, DIFC
Dalma Capital Management Ltd, DIFC
Neeti Ltd., Cayman islands
P.V. Ramanathan, ACA, FCCA
Grant Thornton, Cayman Islands
Walkers (Dubai) LLP
Northern Trust International Banking Corp.
Monthly, independently calculated

Quarterly
First Day of every month
USD 100,000 (CL C PART SHS)
KYG641021251

1% p.a.

10% on return payable in years where performance is 4% or higher

Within Year 1 – 3%

Within Year 2 – 2%

Within Year 3 – 1%

After Year 3 – 0%

30 Sept and 31 Dec with 120 days notice

# Returns since inception (1 Jan 2019)

Year	Return
2019	+13.59
2020	+24.80
2021	-6.72
2022	-18.65
2023	+17.97
2024	+15.74%
2025 upto 31 August	+8.23%

#### Disclaimer

The information set out herein is not directed at (nor intended for distribution to or use by) any person in any jurisdiction where it is illegal or unlawful to access (or be distributed) and/or use such information. Without limiting the generality of the foregoing, this document is not intended for retail clients. This document does not constitute (nor should be construed as) investment, legal, tax or accounting advice nor an offer to sell (nor a solicitation of an offer to buy, nor a recommendation to buy, sell or otherwise participate in) any investment, security or commodity nor to engage in any other transaction. Recipients and/or prospective investors should inform themselves as to the legal requirements and tax consequences within the countries of their citizenship, residence, domicile and place of business with respect to receipt of this document and/or the acquisition, holding or disposal of interests in the fund described herein. Neither the fund nor its shares have been approved by (or registered with) any regulatory authority, nor has any such authority passed upon the accuracy or adequacy of this document. The information set out herein is qualified in its entirety by reference to the full text of the documents constituting and/or governing the fund (the "Fund Documents") and all risk factors and disclaimers set out in the Fund Documents are hereby incorporated as if set out in full herein. Investment in products such as the shares carries substantial risk and may not be suitable for all investors. The value of the shares may go up or down and investors may not get back the amount they have invested. Past performance is not indicative of future results and nothing contained in this document should be deemed a prediction, projection, representation or warranty of future outcomes. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the Information or any opinions expressed herein. All back-test results set out in this document are calculated but